11/8/23, 3:29 PM Press Release

C07929-2023

SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

Date of Report (Date of earliest event reported)

Nov 8, 2023

2. SEC Identification Number

11840

3. BIR Tax Identification No.

000-100-341-000

4. Exact name of issuer as specified in its charter

SAN MIGUEL FOOD AND BEVERAGE, INC.

5. Province, country or other jurisdiction of incorporation

Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City, Metro Manila Postal Code 1604

8. Issuer's telephone number, including area code (632) 5317-5000

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON SHARES (FB)	5,909,220,090
Series A Bonds Due March 2025 (In Peso)	8,000,000,000.00
Series A Bonds Due March 2027 (In Peso)	7,000,000,000.00
TOTAL DEBT as of 30Jun23 (IN MILPESO - CONSO)	174,161

11. Indicate the item numbers reported herein

ITEM 9. OTHER EVENTS

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.

11/8/23, 3:29 PM Press Release



San Miguel Food and Beverage, Inc. FB

PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure						
SMFB press release entitled "SMFB's strong first nine months performance defy economic headwinds".						
Background/Description of the Disclosure						
Please see attached.						
Other Relevant Information						
None.						
Filed on behalf by:						
Name	Alexandra Trillana					
Designation	Corporate Secretary and Compliance Officer					

COVER SHEET

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ALE	ALEXANDRA B. TRILLANA Contact Person Company Telephone Number																		
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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE (SRC) AND SRC RULE 17(b)(3) THEREUNDER

1. **November 8, 2023**

Date of Report (Date of earliest event reported)

- 2. SEC Identification No. 11840
- 3. BIR Tax Identification No. **000-100-341-000**
- 4. SAN MIGUEL FOOD AND BEVERAGE, INC.

Exact name of registrant as specified in its charter

- Philippines
 (Province, country or other jurisdiction of Incorporation)
- 6. (SEC Use Only)
 Industry Classification Code
- 6. 100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City 1604

(Address of principal office)

(Postal Code)

- 7. (632) 5317-5000 (Registrant's telephone number, including area code)
- 8. Registrant has not changed address since its last report to this Honorable Commission (Former name or former address, if changed since last report)
- 9. Securities registered pursuant to Sections 8 and 12 of SRC

as of June 30, 2023
Outstanding

Common Shares (FB)	5,909,220,090
Series A Bonds Due March 2025 (In Peso)	8,000,000,000.00
Series B Bonds Due March 2027 (In Peso)	7,000,000,000.00
Total Debt as of June 30, 2023 (In Mil Peso – Conso)	174,161

10. Indicate the item numbers reported herein:

Item 9. Other Events

Please see attached press release of the Company entitled "SMFB's strong first nine months performance defy economic headwinds".

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Pursuant to the requirements of the Securities Regulation Code, the registrant duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SAN MIGUEL FOOD AND BEVERAGE, INC.

By:

ALEXANDRA VICTORIA B. TRILLANA
Corporate Secretary and Compliance Officer

November 8, 2023.



SMFB's strong first nine months performance defy economic headwinds

San Miguel Food and Beverage Inc. (SMFB) continued to overcome economic challenges in the first nine months of the year to post a healthy 6% increase in consolidated revenues to P276.7 billion.

The company's strategic response to inflation and cost pressures along with higher volume growth resulted in a 4% rise in EBITDA and consolidated net income to P48.3 billion and P27.5 billion, respectively.

SMFB's Beer business reported a 9% growth in consolidated sales to P108.3 billion, spurred by higher demand in both domestic and overseas markets.

Domestic sales climbed 9% to P96.3 billion due to effective marketing campaigns and expanded sales initiatives. Revenue from its international operations, on the other hand, rose 9%, driven by robust demand from its Exports, Hong Kong, and South China markets.

Beer business' consolidated EBITDA was 12% higher than the same period last year at P29.4 billion, while consolidated net income was up 20% at P19.4 billion.

Meanwhile, its Spirits business remains on track for another good year with higher sales volume in the third quarter. Revenues grew 13% to P38.9 billion as a result of strategic pricing and effective promotions, among others. EBITDA and net income were up 48% and 62% at P7.4 billion and P5.5 billion, respectively.

SMFB's Food business held steady amid inflationary pressures with revenues reaching P129.4 billion. Its outlook remains positive with anticipated cost benefits from declining raw material prices.

"Despite the constantly evolving market conditions, we remain committed to delivering sustained growth and value to all our stakeholders. Our confidence is rooted in the strength of our product portfolio and operational capabilities. More importantly, SMFB's commitment to contributing to the nation's food security remains as strong as ever, reflecting our dedication to playing a key role in our country's growth and development," Ramon S. Ang, President and CEO of SMFB, said.