

BALLOT / PROXY

Please mark as applicable:

Vote by ballot: The undersigned stockholder of SAN MIGUEL FOOD AND BEVERAGE, INC. (the “Company”) casts his/her vote on the agenda items for the annual meeting of stockholders of the Company scheduled on Wednesday, **June 24, 2020, 2:00 p.m.**, via livestreaming at https://www.smfb.com.ph/stockholdersmeeting_2020 (the “2020 ASM”), expressly indicated with “X” below in this ballot.

Vote by proxy: The undersigned stockholder of the Company, hereby appoints _____ or in his/her absence, the Chairman of the Meeting, as attorney and proxy, to represent and vote all shares registered in his/her/its name at 2020 ASM of the Company and any of its adjournment(s), as fully as the undersigned could do if present and voting in person, ratifying all action taken on matters that may properly come before such meeting or its adjournment(s). The undersigned directs the proxy to vote on the agenda items which have been expressly indicated with “X” below.

PROPOSAL	ACTION			
	FOR ALL	WITHHOLD FOR ALL	EXCEPTION	FULL DISCRETION OF PROXY (IF FORM USED AS PROXY)
1. Election of Directors Nominees are: Eduardo M. Cojuangco, Jr. Ramon S. Ang Francisco S. Alejo III Roberto N. Huang Emmanuel B. Macalalag Ferdinand K. Constantino Aurora T. Calderon Joseph N. Pineda Menardo R. Jimenez Ma. Romela M. Bengzon Carmelo L. Santiago Minita V. Chico-Nazario Ricardo C. Marquez Cirilo P. Noel Winston A. Chan INSTRUCTIONS: <i>To withhold authority to vote for any individual nominee(s), please mark in Exception box and list the name(s) under.</i>				
	FOR	AGAINST	ABSTAIN	
2. Approval of the Minutes of the Annual Stockholders’ Meeting on June 5, 2019				
3. Approval of the Annual Report and Audited Financial Statements of the Company for year ended December 31, 2019				
4. Ratification of all the acts of the Board of Directors and Officers since the 2019 Annual Stockholders' Meeting				
5. Appointment of R.G. Manabat & Co. as external auditor of the Company for fiscal year 2020				

Signed this ____ day of _____ 2020, at _____.

PRINTED NAME OF STOCKHOLDER

SIGNATURE OF STOCKHOLDER/
AUTHORIZED SIGNATORY

THIS BALLOT/PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE **JUNE 9, 2020**. THIS BALLOT/PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER. IF NO DIRECTION IS MADE IN A PROXY, SUCH PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS. A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. NOTARIZATION OF THIS PROXY IS NOT REQUIRED.