

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)
Aug 4, 2021
2. SEC Identification Number
11840
3. BIR Tax Identification No.
000-100-341-000
4. Exact name of issuer as specified in its charter
SAN MIGUEL FOOD AND BEVERAGE, INC.
5. Province, country or other jurisdiction of incorporation
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City, Metro Manila
Postal Code
1604
8. Issuer's telephone number, including area code
(632) 5317-5000
9. Former name or former address, if changed since last report
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON SHARES (FB)	5,909,220,090
SERIES A BONDS DUE MARCH 2025 (IN PESO)	8,000,000,000.00
SERIES B BONDS DUE MARCH 2027 (IN PESO)	7,000,000,000.00
TOTAL DEBT as of 30JUN21 (In Mil Peso – Conso)	138,659

11. Indicate the item numbers reported herein
ITEM 9. OTHER EVENTS

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



SAN MIGUEL
FOOD AND BEVERAGE, INC.

San Miguel Food and Beverage, Inc. FB

PSE Disclosure Form 4-31 - Press Release
References: SRC Rule 17 (SEC Form 17-C)
Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

SMFB press release entitled "SMFB H1 PROFIT UP 137% TO P17.4B".

Background/Description of the Disclosure

Please see attached.

Other Relevant Information

None.

Filed on behalf by:

Name	Alexandra Trillana
Designation	Corporate Secretary and Compliance Officer

SMFB H1 PROFIT UP 137% TO P17.4B

San Miguel Food and Beverage, Inc. (SMFB) delivered solid financial results in the first six months of 2021 driven by stronger operating performance across all divisions and reflecting its ability to adapt to the challenges of the COVID-19 pandemic.

SMFB recorded consolidated revenues of P146.79 billion, up 20% from the same period last year. EBITDA was at P29.28 billion, up 66% from the same period in 2020, representing margins of over 20%.

Operating income, meanwhile, more than doubled to P 23.04 billion, driven by improvements in volumes and selling prices across the divisions, as well as continued group-wide cost-containment efforts and operational efficiencies.

As a result, first half consolidated net income of P17.36 billion was up 137%, surpassing pre-pandemic profits in the first half of 2019.

“Our performance in the first half reflects the agility and adaptability of our food and beverage businesses, in the face of unprecedented challenges brought about by COVID-19. As the situation continues to evolve, the flexibility and resilience we developed this past year will enable us to move forward and pivot quickly as needed,” said SMFB president and CEO Ramon S. Ang.

The Food Group delivered a stellar business performance in the first half of the year. Consolidated revenues rose 11% to P72.24 billion, primarily driven by its Protein and Animal Nutrition businesses, which posted double-digit volume growth. Protein revenues climbed 20% during the period due to strong demand for poultry products through retail channels, including community resellers, and the recovery of foodservice accounts. The segment also benefitted from stable poultry supply and favorable prices. Finally, core products within the Prepared and Packaged Food and Flour portfolio posted good volumes as they continued to be top-of-mind, essential items for consumers nationwide.

The Food group’s consolidated EBITDA doubled to P11.44 billion, while operating income increased more than three-fold to P8.36 billion on higher gross profit and lower selling, general, and administrative expenses.

The Beer business registered a rebound as consolidated sales volumes improved 15% versus last year, with the easing of quarantine restrictions and lifting of liquor bans in its markets. This resulted in consolidated revenues of P54.33 billion for the first half of the year, up 27% from the same period in 2020.

Coupled with cost reduction initiatives, consolidated operating income of the Beer business grew 64% to reach P12.08 billion. EBITDA amounted to P14.75 billion, up 52%, while net income rose 89% to P9.51 billion in the first half of the year.

The Spirits business continued its strong performance in the first semester as volumes increased 21% year-on-year. It continued to introduce relevant marketing campaigns and promotions, expand distribution, and sustain supply chain efficiencies. As a result, the Spirits business generated revenues of P20.23 billion, 36% higher than the previous year. Income from operations rose 45% to P2.61 billion. EBITDA increased 35% to P3.10 billion, while its net income jumped 66% to P 2.09 billion.

To further expand product reach and address growing consumer preference for no-contact buying methods, SMFB recently launched The SMC Hub, its new and improved online shopping platform showcasing its various products lines.

While our country still faces some uncertainty due to the pandemic, we are committed to doing everything we can to help mitigate its impacts. In particular, the San Miguel Group's nationwide "Ligtas Lahat" vaccination program for all our employees is well underway. Moving forward, we will continue to invest in areas that will boost our recovery, maximize shareholder value, while fulfilling the needs of our consumers, communities, and the country," said Ang.