

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)
May 8, 2019
2. SEC Identification Number
11840
3. BIR Tax Identification No.
000-100-341-000
4. Exact name of issuer as specified in its charter
SAN MIGUEL FOOD AND BEVERAGE, INC.
5. Province, country or other jurisdiction of incorporation
Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
23/F The JMT Corporate Condominium, ADB Avenue, Ortigas Center, Pasig City, Metro
Manila
Postal Code
1605
8. Issuer's telephone number, including area code
(632) 317-5000
9. Former name or former address, if changed since last report
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (FB)	5,909,220,090
PREFERRED (FBP2)	15,000,000

11. Indicate the item numbers reported herein
ITEM 9. OTHER EVENTS

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



SAN MIGUEL
FOOD AND BEVERAGE, INC.

San Miguel Food and Beverage, Inc.
FB

PSE Disclosure Form 4-31 - Press Release
References: SRC Rule 17 (SEC Form 17-C)
Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

SMFB press release entitled "SMFB DELIVERS STRONG TOP-LINE GROWTH, EXPANSION PLANS ON TRACK".

Background/Description of the Disclosure

Please see attached.

Other Relevant Information

None.

Filed on behalf by:

Name	Alexandra Trillana
Designation	Corporate Secretary and Compliance Officer

SMFB DELIVERS STRONG TOP-LINE GROWTH, EXPANSION PLANS ON TRACK

San Miguel Food and Beverage, Inc. (FB:PM) posted consolidated revenues of ₱75.7 billion in the first quarter of the year, up 14% from same period last year. This was on the back of strong volume demand across its businesses— beer growing by 18%, liquor and spirits by 24% and foods by 4%.

Consolidated income from operations at ₱10.8 billion was down by 1% while consolidated net income grew by 1% to ₱7.4 billion. While top-line growth remains robust, the continuing chicken oversupply and the higher raw material costs for some of the products in the food segment led to a decline in our margins. Consolidated operating income margin ended at 14% from last year's 17%.

Beer continued to deliver double-digit growth both in volume and revenues. Revenues amounted to ₱34.8 billion, 17% higher year-on-year, on the back of strong nation-wide consumption of its leading brands, Red Horse and San Miguel Pale Pilsen. The business continued to implement effective marketing and defense programs to boost the equity of its brands.

Liquor and spirits likewise outperformed expectations with revenues growing by 28% to ₱8.3 billion. It began the year with its "Pilipino Ako, Ginebra Ako" campaign that resonated well beyond its core drinkers. Strong volume growth was mainly driven by its flagship brand, Ginebra San Miguel. Its Chinese wine brand, Vino Kulafu, also saw an increase in volumes, particularly in the Visayas and Mindanao regions.

SMPF, meanwhile, delivered revenues totaling ₱32.6 billion, 9% better than the same period last year, through its strong portfolio of brands, including Magnolia, Purefoods, Tender Juicy, B-MEG, Dari Crème, Star, and La Pacita.

Growth in the food business was attributable to higher volumes across its Prepared & Packaged Food, Animal Nutrition & Health, and Protein segments. Earnings, however, declined due to pressures on the cost of certain raw materials plus a significant industry-wide drop in chicken prices.

As of the first quarter, the local poultry industry was still challenged due to a continuing oversupply of frozen chicken products that resulted from high importation last year. While inventory levels have improved, this is still higher compared to the same period last year. Cognizant of the situation, the food business is implementing certain measures to stabilize its own inventory levels of poultry and protect margins.

To address growing consumption in the Philippines, the food business embarked on a broad expansion program to help ensure that its quality products are accessible to consumers. Expansion plans include increasing capacities of its prepared and packaged food facilities, new feed mills, poultry and fresh meats facilities, and a flour mill. To date, all expansion projects are on track.

Beer on the other hand is accelerating the construction of its additional breweries with Tagoloan in Northern Mindanao and Sta. Rosa, Laguna coming on line this year to meet the continuing increase in demand.

“We are encouraged by the strong sales volume growth delivered by our businesses in the first quarter. Despite certain cost pressures, we remain optimistic that we are capable of sustaining overall momentum moving forward and will continue to invest in areas that we believe will provide SMFB with sustainable and profitable growth,” said SMFB President and CEO Ramon S. Ang.