C04520-2015

SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Aug 11, 2015

2. SEC Identification Number

11840

3. BIR Tax Identification No.

000-100-341-000

4. Exact name of issuer as specified in its charter

SAN MIGUEL PURE FOODS COMPANY INC.

- 5. Province, country or other jurisdiction of incorporation Philippines
- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

23/F The JMT Corporate Condominium, ADB Avenue, Ortigas Center, Pasig City, Metro Manila

Postal Code

1605

8. Issuer's telephone number, including area code

(632) 317-5000

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	
Common (PF)	166,667,096	
Preferred (PFP2)	15,000,000	

11. Indicate the item numbers reported herein

Item 9. Other Events

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



San Miguel Pure Foods Company, Inc. PF

PSE Disclosure Form 4-30 - Material Information/Transactions
References: SRC Rule 17 (SEC Form 17-C) and
Sections 4.1 and 4.4 of the Revised Disclosure Rules

Sections 4.1 and 4.4 of the Revised Disclosure Rules		
Subject of the Disclosure		
-		
Investors' Briefing Materials of th the Company, on the Group's 20 Results.		
Background/Description of the Di	closure	
Please see attached.		
Other Relevant Information		
None.		
Filed on behalf by:		
Name	Zenaida Postrado	
Designation	VP & Chief Finance Officer	



August 11, 2015

Philippine Stock Exchange, Inc. Disclosure Department Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

Attention:

Ms. Janet A. Encarnacion Head - Disclosure Department

Gentlemen:

Attached are the materials for the Investors' Briefing of the San Miguel Group, including San Miguel Pure Foods Company Inc., on the Group's 2015 First Semester Results.

Very truly yours,

ALEXANDRA B. TRILLANA
Corporate Secretary



23rd Flr., The JMT Corporate Condominium, ADB Avenue 1605 Ortigas Center, Pasig City, Metro Manila, Philippines Tel.: (632) 702-5000

Website: www.sanmiguelpurefoods.com.ph





INVESTORS' BRIEFING









FIRST SEMESTER 2015 RESULTS

11 August 2015

TELCO ACQUISITIONS

VEGA TELECOM ACQUIRED:

- ENTIRE INTEREST AND PARTCIPATION
 OF QTEL WESTBAY HOLDING S.P.C.,
 WI- TRIBE ASIA LIMITED AND WHITE
 DAWN IN LIBERTY TELECOM
 HOLDINGS, INC.
- 100% EQUITY INTEREST IN MULTITECH HOLDINGS INC. WHICH HOLDS 100%
 OF HIGH FREQUENCY
- 100% EQUITY INTEREST IN TRANS
 DIGITAL EXCEL, INC. WHICH HOLDS

 78.45% EQUITY INTEREST OF
 EXTELCOM



SERIES "2" PREFERRED SHARES OFFERING

- P 33.5 BILLION
- UP TO 446,667,000 SHARES
- P75.00/SHARE
- TO PARTIALLY FUND REDEMPTION OF SERIES
 2A PREFERRED SHARES



SAN MIGUEL CORPORATION

IN BILLION PESOS	2015	2014	CHANGE
Net Sales	338.8	404.9	-16%
Income from Operations	40.7	33.2	23%
Reported Net Income	16.9	18.4	-8%
Net Income excluding forex	18.0	15.7	15%
EBITDA	51.8	<i>45.3</i>	14%



SAN MIGUEL BREWERY INC.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	39,802	37,732	5%
Income from Operations	10,875	10,256	6%
Net Income	6,903	6,261	10%
Volume (in million cases)	100.5	101.9	-1%



GINEBRA SAN MIGUEL INC.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	7,453	6,895	8%
Income from Operations	246	70	252%
Volume (in million cases)	10.2	9.8	4%



SAN MIGUEL PURE FOODS COMPANY INC.

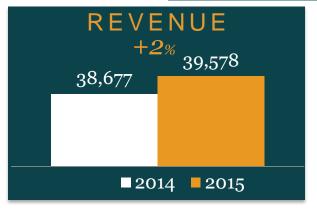
IN MILLION PESOS	2015	2014	CHANGE
Net Sales	50,508	49,176	3%
Income from Operations	2,740	2,697	2%
Net Income	1,828	1,744	5%



SAN MIGUEL PURE FOODS COMPANY INC.

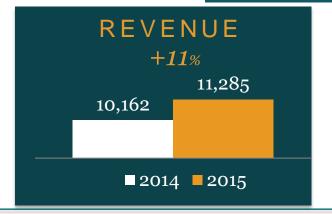
FIRST SEMESTER 2015

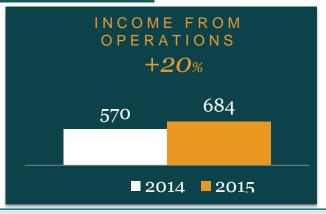
Agro-Industrial & Milling





Branded Value Added







SAN MIGUEL YAMAMURA PACKAGING GROUP

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	12,013	11,514	4%
Income from Operations	1,104	1,031	7%



SMC GLOBAL POWER HOLDINGS CORP.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	40,455	43,760	-8%
Income from Operations	13,650	14,932	-9%
Offtake Volume (in '000 GWh)	8.2	8.8	-7%



GREENFIELD POWER PROJECTS





PETRON CORPORATION

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	186,051	258,230	-28%
Income from Operations	8,876	6,016	48% ▶
Net Income	3,408	3,014	13%
Volume (MBD)	47.4	43.3	9%







PETRON PROJECTS

RMP₂

Ongoing stabilization and optimization at ~80% utilization

SERVICE STATION EXPANSION AND UPGRADE:

PH: Approximately 2,200 stations

MA: 562 stations (incl. 12 newly built stations)

EURO 4 PRODUCTS:

First in the industry to produce and sell gasoline variants that meet Euro-4 fuel global standards

SAN MIGUEL HOLDINGS CORP. - INFRASTRUCTURE

IN MILLION PESOS	2015	2014	CHANGE
Net Sales*	7,319	6,219	18%
Income from Operations*	4,527	3,839	18%
Traffic Volume (no. of vehicles)			
SLEX	269,793	246,528	9%
SKYWAY STAGES 1 AND 2	241,782	227,245	6%
STAR TOLLWAYS	39,725	32,277	23%
TPLEX	12,682	8,077	57%
			C A

^{*}Infrastructure tolling revenues consolidated in SMC group for the first semester 2015 was P5.3 billion and operating income was about P3.0 billion, given consolidation of SLEX and Skyway Stages 1 and 2 only started in March.

SAN MIGUEL HOLDINGS CORP. - INFRASTRUCTURE

NAIA Expressway







Boracay Airport





SMC FINANCIAL POSITION

IN BILLION PESOS	Jun 2015	Dec 2014
Total Assets	1,246	1,217
Cash	206	259
Interest-bearing Debt	508	483
Current Ratio	1.41X	1.52x
Debt-to-Equity Ratio	2.12X	2.12x
Interest-bearing Debt to Equity Ratio	1.27x	1.24x
Net-Debt-to-EBITDA	2.65x	2.36x



THANK YOU

Visit our websites:

San Miguel Corporation www.sanmiguel.com.ph

San Miguel Brewery Inc. www.sanmiguelbrewery.com.ph

Ginebra San Miguel Inc. www.ginebrasanmiguel.com

San Miguel Pure Foods Co. Inc. www.sanmiguelpurefoods.com

Petron Corporation www.petron.com

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