## SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Aug 8, 2019

2. SEC Identification Number

11840

3. BIR Tax Identification No.

000-100-341-000

4. Exact name of issuer as specified in its charter

SAN MIGUEL FOOD AND BEVERAGE, INC.

- Province, country or other jurisdiction of incorporation Philippines
- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City, Metro Manila Postal Code 1604

8. Issuer's telephone number, including area code (632) 317-5000

 Former name or former address, if changed since last report
 23/F The JMT Corporate Condominium, ADB Avenue, Ortigas Center 1605, Pasig City, Metro Manila

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (FB)	5,909,220,090
PREFERRED (FBP2)	15,000,000

11. Indicate the item numbers reported herein

Item 9. Other Events

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# San Miguel Food and Beverage, Inc. FB

PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure	
Investors' Briefing Materials of the SI	MC Group, including the Company, on the Group's 2019 First Semester Results.
Background/Description of the Disclo	sure
Please see attached.	
Other Relevant Information	
None.	
Filed on behalf by:	
Name	Alexandra Trillana
Italiio	



August 8, 2019

The Philippine Stock Exchange, Inc. 9<sup>th</sup> Floor, PSE Tower 28<sup>th</sup> Street cor. 5<sup>th</sup> Avenue BGC, Taguig City

Attention:

MS. JANET A. ENCARNACION Head, Disclosure Department

#### Gentlemen:

Attached are materials the for the Investors' Briefing the Miguel Group, including San Miguel Food and Beverage. Inc., on the Group's 2019 First Semester Results.

Very truly yours,

ALEXANDRA/B. TRILLANA
Corporate Secretary and Compliance Officer

100 E. Rodriguez Jr. Avenue (C-5 Road) Barangay Ugong, Pasig City 1604, Metro Manila Tel. No.: (632) 317-5000

Website: www.smfb.com.ph





# INVESTORS' BRIEFING

2019 FIRST SEMESTER RESULTS

August 08, 2019



# SAN MIGUEL CORPORATION FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	509,495	499,000	2%
Income from Operations	57,616	67,006	-14%
Net Income	26,152	27,585	-5%
EBITDA	79,876	83,504	-4%



# SAN MIGUEL FOOD AND BEVERAGE, INC. FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	151,107	137,608	10%
Income from Operations	21,568	22,889	-6%
Net Income	14,670	15,370	-5%



IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	70,283	62,510	12%
Income from Operations	18,933	17,311	9%
Net Income	13,258	11,799	12%



# GINEBRA SAN MIGUEL INC. FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	14,695	12,213	20%
Income from Operations	1,596	862	85%
Net Income	980	506	94%





### SAN MIGUEL PURE FOODS

(a Division of San Miguel Food and Beverage, Inc.)

FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	66,131	62,886	5%
Income from Operations	1,063	4,712	-77%
Net Income	447	3,061	-85%



## SAN MIGUEL PURE FOODS

(a Division of San Miguel Food and Beverage, Inc.)

#### FIRST SEMESTER 2019

#### Animal Nutrition & Health(1)



#### Flour Milling



Protein<sup>(2)</sup>







#### Prepared & Packaged Food(3)







- 1 Feeds and vetmed
- 2 Poultry and fresh meats
- 3 Processed meats, dairy, spreads and biscuits, and coffee businesses





### SAN MIGUEL PACKAGING GROUP SAN MIGUEL YAMAMURA PACKAGING CORPORATION FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	17,835	17,556	2%
Income from Operations	1,697	1,647	3%



# SMC GLOBAL POWER HOLDINGS CORP FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	<i>7</i> 2,511	57,430	26%
Income from Operations	18,384	17,043	8%
Net Income	7,263	1,872	288%



# PETRON CORPORATION FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales	254,807	273,498	-7%
Income from Operations	9,787	15,562	-37%
Net Income	2,620	9,502	-72%







### SMC INFRASTRUCTURE SMC INFRASTRUCTURE FIRST SEMESTER 2019

IN MILLION PESOS	1H2019	1H2018	CHANGE
Net Sales*	12,315	12,145	1%
Income from Operations*	6,030	6,223	-3%

\*Manila North Harbor Ports results deconsolidated effective April 26, 2019







## SMC FINANCIAL POSITION

IN BILLION PESOS	As of June 2019	As of December 2018
Total Assets	1,731	1,677
Cash	267	243
Interest-bearing Debt	798	802
Current Ratio	1.54x	1.37x
Total Liabilities to Equity Ratio	2.08x	2.28x
Interest-bearing Debt to Equity Ratio	1.42x	1.57x
Net-Debt-to-EBITDA	3.00x	3.02x



### THANK YOU.

#### **VISIT OUR WEBSITES**

San Miguel Corporation

San Miguel Brewery Inc.

Ginebra San Miguel Inc.

San Miguel Food and Beverage, Inc.

**Petron Corporation** 

SMC Global Power Holdings Corp.

- www.sanmiguel.com.ph

- www.sanmiguelbrewery.com.ph

- www.ginebrasanmiguel.com

- www.smfb.com.ph

- www.petron.com

- www.smcglobalpower.com.ph

#### **CONTACT US**

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